

Retail

Industry Curriculum Framework

(Refer also to Introductory Notes: HSC VET Industry Curriculum Framework Courses)

Why study Retail?

The retail industry can provide students with a career path that leads to higher executive levels within the retail industry.

Students can gain skills in operating retail equipment, stock control, customer service and selling skills.

Working in the retail industry involves:

- customer service
- stock control
- teamwork
- designing and creating displays
- using cash registers, scanners, computers, telephones



Samples of occupations students can aim for in the retail industry:

- ✓ buyer
- ✓ customer service assistant
- ✓ merchandise
- ✓ sales person
- ✓ stock controller
- ✓ visual merchandiser



Course description

This course is based on units of competency, which have been drawn up by the retail industry to describe the competencies, skills and knowledge needed by workers in the industry.

The course is for students who wish to work in the retail industry, either as a long-term career or in part-time or temporary retail jobs.

A school-based traineeship is available in this course, for more information:

<http://www.sbatinnsw.info/>

Retail

Industry Curriculum Framework

Depending on competencies chosen, full or part qualifications from the Retail Training Package (SIR07) are available in clerical administration; general selling; and general food selling. Your teacher or VET Coordinator will advise the competencies and qualifications that may be available.

The qualifications in Retail available through the Retail Services Curriculum Framework are:

- Certificate I in Retail Services SIR10107
- Certificate II in Retail SIR20207
- Transcript of Academic Record in Certificate I in Retail Services SIR10107
- Transcript of Academic Record in Certificate II in Retail SIR20207

The following additional qualifications may also be available for delivery by TAFE NSW or another training provider:

- Certificate II in Community Pharmacy SIR20107
- Certificate II Wholesale SIR20307
- Transcript of Academic Record in II in Community Pharmacy SIR20107
- Transcript of Academic Record in II Wholesale SIR20307

For more information on possible outcomes please refer to the Retail Services Curriculum Framework syllabus that can be found by visiting the VET Curriculum Frameworks page of the Board of Studies NSW website: http://www.boardofstudies.nsw.edu.au/voc_ed/industry-curriculum-frameworks.html

Recognition of Prior Learning

If you have already completed all or part of a similar vocational course elsewhere, such as at TAFE, your previous studies and results will be recognised. You will not have to repeat that training and assessment. Additionally if through previous work or life experiences you have already developed high level skills in this course area, these may also be able to be recognised. Your teacher or VET Coordinator can provide more details of the recognition process.